



RISE with SAP

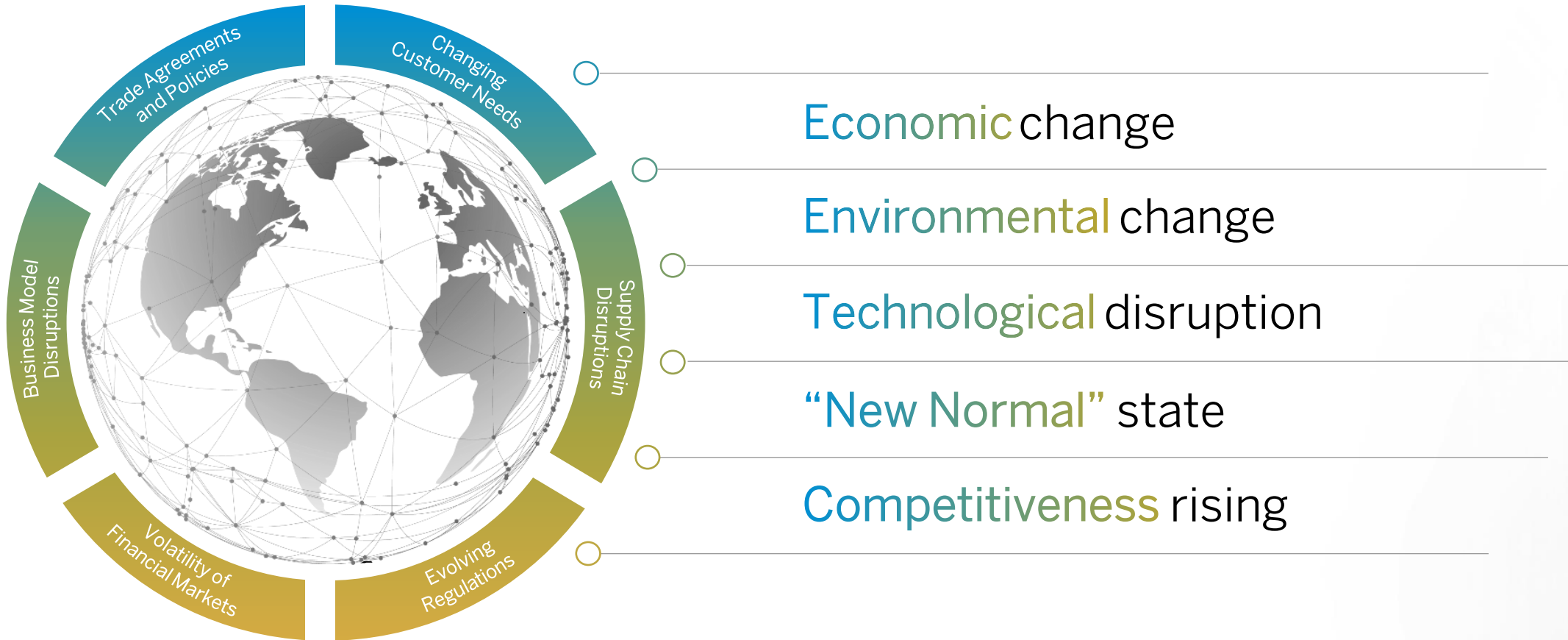
Transformation Your Business to an Intelligent
Future-ready Enterprise on your Terms and Timeline



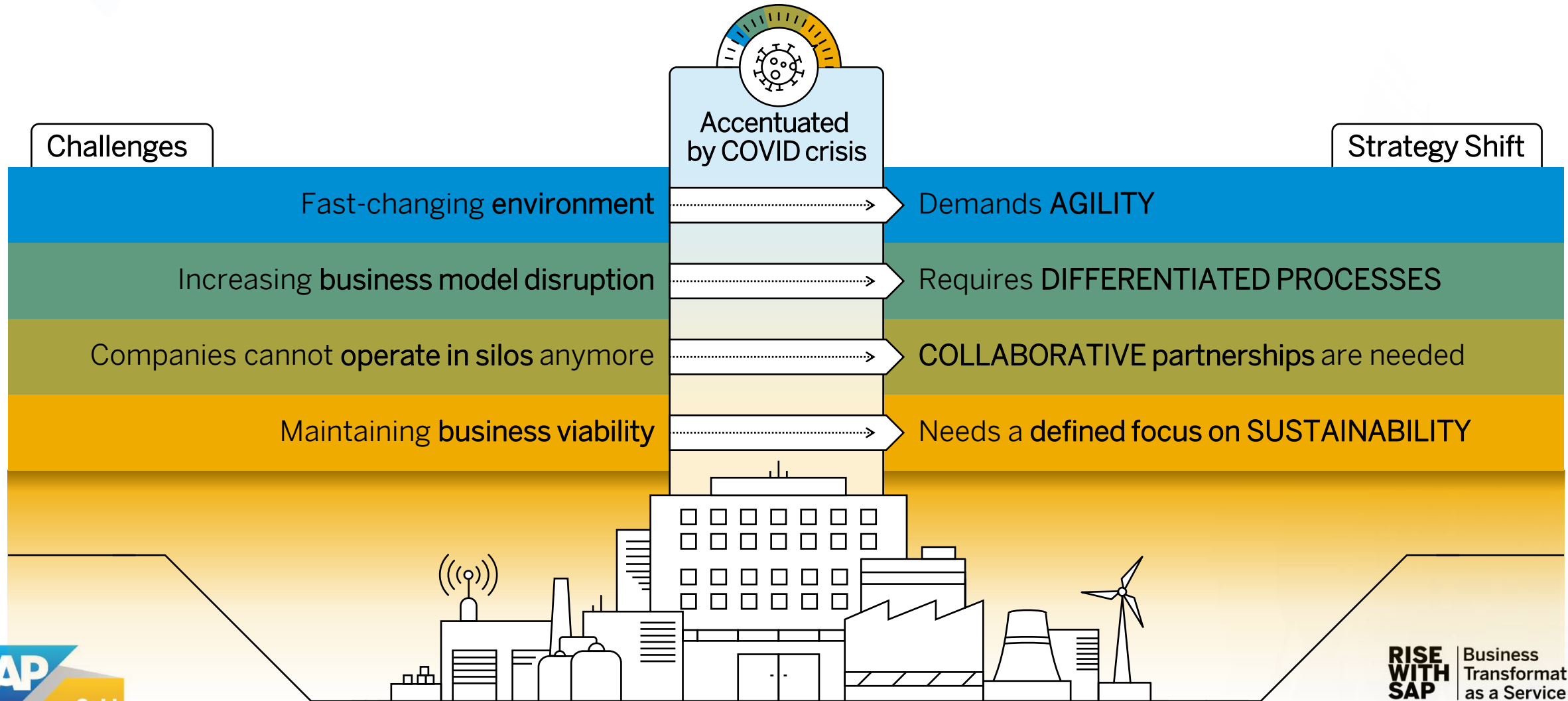
**RISE
WITH
SAP** | Business
Transformation
as a Service



We are Surrounded by Drivers for Transformation



Enterprises are Facing Many Challenges Leading to Seismic Shifts in Strategies





RISE with SAP – A New Way of Working

Unique start

SAP ECC customers

SAP S/4HANA
On-premise customers

New customers

Customer Journey

**RISE
WITH
SAP** | Business
Transformation
as a Service

Ultimate goal

Accelerated ROI and
Business Outcomes

Agile, Modern and
Modular ERP Landscape

Continuous Innovation

RISE with SAP brings together what you need to transform your business in the way that works best for you – regardless of your point of departure or how fast you want to move.





Building YOUR Intelligent Enterprise

SAP S/4HANA Cloud
(public or private)

Flexibility to
choose
infrastructure
provider

SAP Business
Technology
Platform

Business
process
intelligence
(BPI) &
Signavio



nextTIER

Industry-specific solution packages powered by NEXUS



NEXTier Consumer Products



NEXTier Automotive



NEXTier High Tech



NEXTier Industrial Machinery and Components



NEXTier Chemical & Pharmaceutical



NEXTier Retail

Solution Packages powered by NEXUS



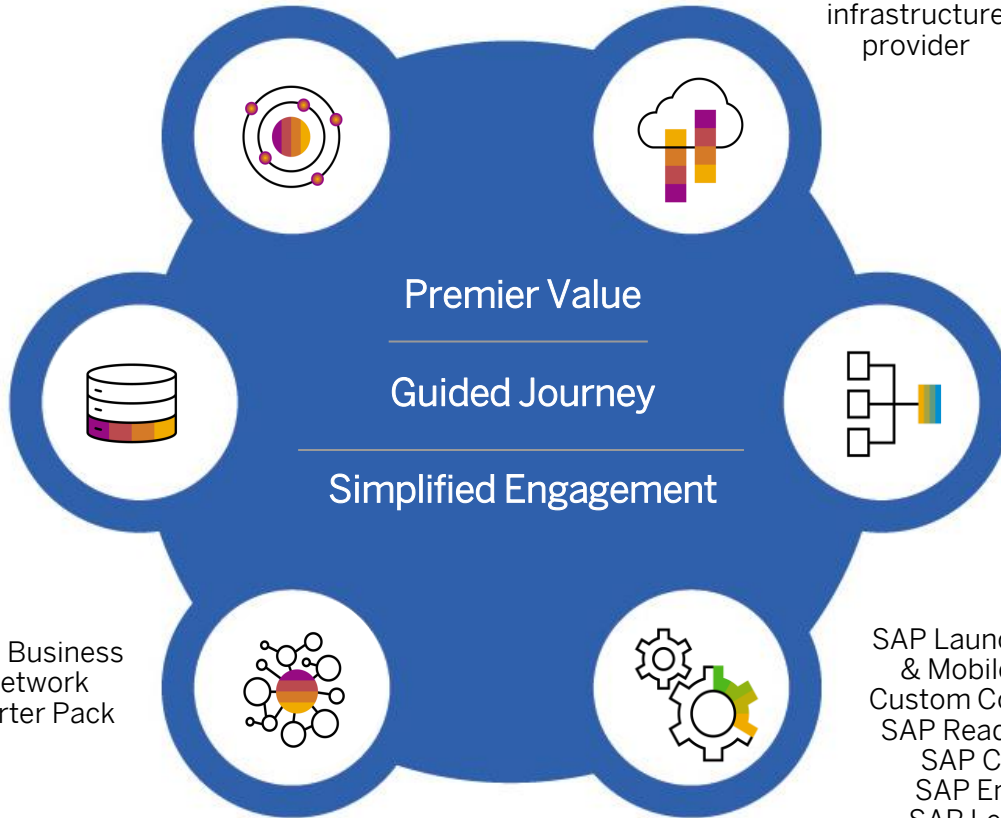
NEXTier Consignment



NEXTier Intelligent Robotic Process Automation (iRPA)



NEXTier Analytic Cloud



SAP Business
Network
Starter Pack

SAP Launchpad Service
& Mobile Start App,
Custom Code Migration,
SAP Readiness Check,
SAP Cloud ALM,
SAP Enable Now,
SAP Learning Hub



RISE WITH SAP | Business Transformation as a Service



Building YOUR Intelligent Enterprise



Comprehensive, intelligent, customer-specific offering



Industry-specific solution packages powered by NEXUS

Offering components



Business process intelligence (BPI)
SAP Process Insights, discovery edition & Signavio



SAP Business Technology Platform
CPEA credits



SAP Business Network Starter Pack



SAP Launchpad Service & Mobile Start App,
Custom Code Migration,
SAP Readiness Check, SAP Cloud ALM,
SAP Learning Hub, SAP Enable Now



SAP S/4HANA with deployment model of choice (public or private)



On infrastructure provider of choice



NEXtier Consumer Products



NEXtier Automotive



NEXtier High Tech



NEXtier Industrial Machinery and Components



NEXtier Chemical & Pharmaceutical



NEXtier Retail

Solution Packages powered by NEXUS



NEXtier Consignment



NEXtier Intelligent Robotic Process Automation (iRPA)



NEXtier Analytic Cloud



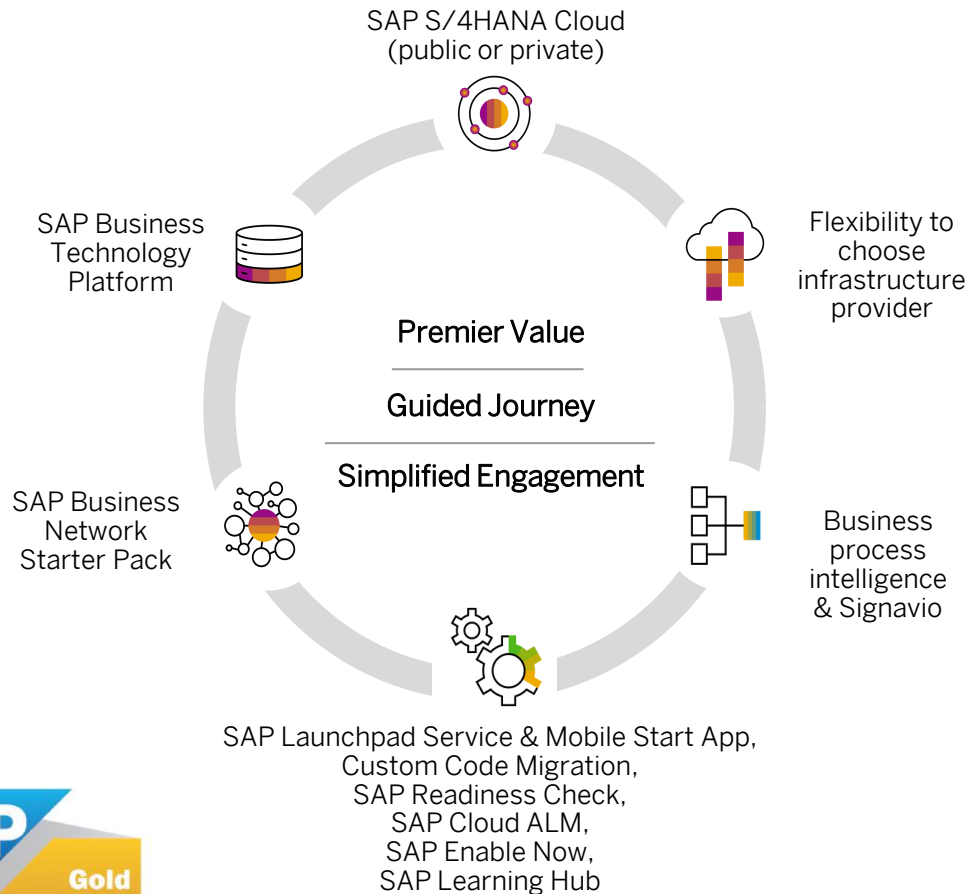
Premier Value
Guided Journey
Simplified Engagement





RISE with SAP is Designed to Help Our Customers Address such Transformation Challenges and Realize the Value Intelligent Enterprise Can Deliver

Comprehensive, intelligent, customer-specific offering



Be more agile and responsive – not only at the edges of your business but also deep into the core – with the SAP S/4HANA Cloud suite



Benefit from best-of-breed cloud infrastructure providing a native cloud landscape powered by SAP and our hyperscaler partners



Continuously analyze and model processes, get tailored recommendations, benchmark them against industry standards using SAP Process Insights and Signavio process manager while collaborating with key stakeholders using Signavio process manager



Tools and services from SAP to support your technical migration, applications lifecycle management and learning & adoption and



Connect and collaborate across your company and beyond with unified access to the world's largest business network – including SAP's supplier, logistics, and asset intelligence networks



Complement, extend, and integrate with any other solution (SAP, partner, or third party) – and use the data model and business services on SAP Business Technology Platform to connect it all





RISE WITH SAP | START YOUR JOURNEY



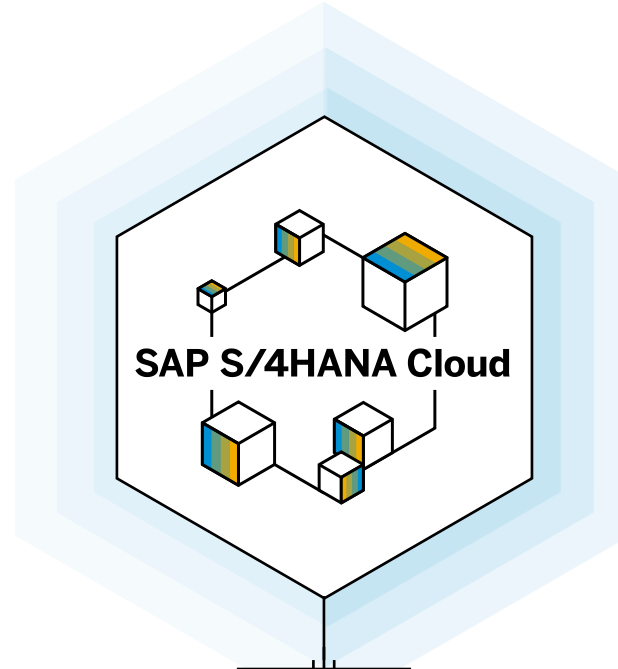
RISE WITH SAP | Business Transformation as a Service



SAP S/4HANA Cloud to Turn Your Business Challenges into Business Opportunities by...

... becoming

an Innovative, Interconnected
and **Intelligent Enterprise**



... getting

Proven Business Values
(Topline, Bottomline, Greenline)

... transitioning with

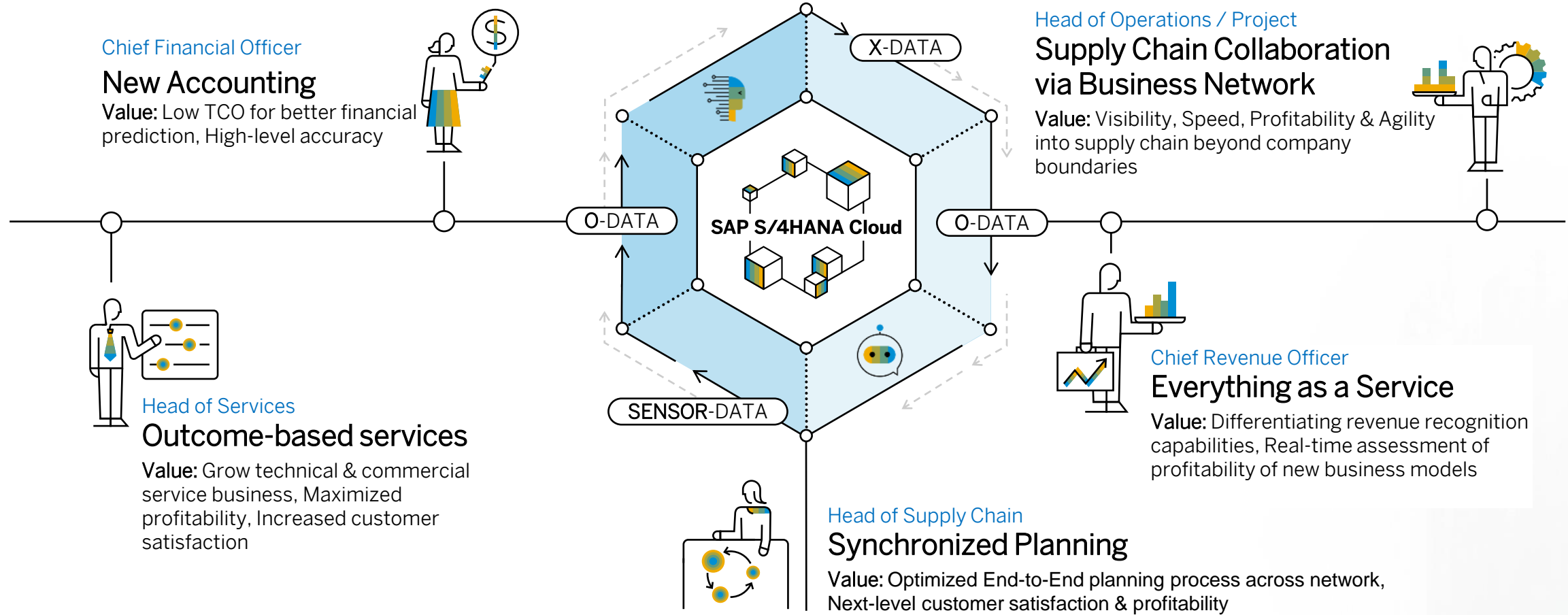
RISE with SAP



RISE WITH SAP | Business Transformation as a Service



Reimagine Business Processes: SAP S/4HANA Cloud Turns Insight into Action by Combining the Analytical with the Transactional World













This presentation and SAP's strategy and possible future developments are subject to change and may be changed by SAP at any time for any reason without notice. This document is provided without a warranty of any kind, either express or implied, including but not limited to, the implied warranties of merchantability, fitness for a particular purpose, or non-infringement





We are Making Key Functional Investments into Market Differentiators

<p>Chief Financial Officer</p> <h2>Self-Auditing Finance</h2> <p>Risk reduction & cost avoidance by “compliance by default”. Continuous automated monitoring of all financial transactions and outlier detection replacing manual and sample-based testing</p> 	<p>All buying centers</p> <h2>Intelligent Processes</h2> <p>Increased automation & intelligence for maximum efficiency in business processes & employee productivity</p> 	<p>Chief Financial Officer</p> <h2>Universal Parallel Accounting</h2> <p>Achieve one single source for steering your business and operate at a higher degree of automation and accuracy in Controlling and Closing</p> 	<p>Head of Supply Chain</p> <h2>Predictive MRP</h2> <p>Simulate changing demand situations to navigate your business: optimize inventory & grow sales</p> 	<p>Head of Supply Chain</p> <h2>Synchronized Planning</h2> <p>End-to-end visibility in your supply chain, ensuring that problems can be identified and responded to efficiently and thus create a resilient supply chain</p> 
<p>Chief Sustainability Officer</p> <h2>Footprint Management</h2> <p>Assess the carbon and natural capital footprint at each business level to improve decision making with holistic transparency on sustainability parameters & to enable action for decarbonization</p> 	<p>Head of Procurement</p> <h2>ONE Procurement</h2> <p>Cover all spend channels with one platform to increase efficiency in teams. Free up capacity in procurement teams & shared-service centers by automation & intelligence</p> 	<p>Head of Service</p> <h2>ONE Scheduling and Dispatching</h2> <p>Increase service revenue by improving service experience for customers.</p> <p>Reduce operations cost by assigning the right person to the right job</p> 	<p>Head of Sales Operations</p> <h2>Subscription Business</h2> <p>Create customers for life with pay-per-use/ outcome offerings.</p> <p>Reduce revenue leakage and increase cash flow to improve KPIs like Days Sales Outstanding</p> 	<p>All buying centers</p> <h2>Industry Cloud</h2> <p>Cloud native applications to support Retail, IM&C, Automotive and more industries with vertical industry specific capabilities</p> 



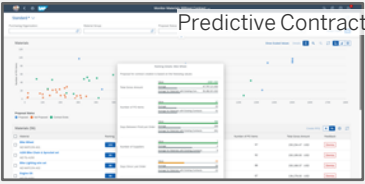


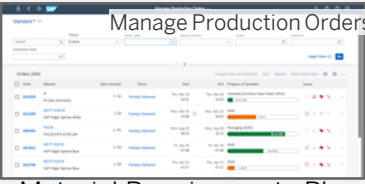

Please find a detailed overview of all planned functional scope [here](#).



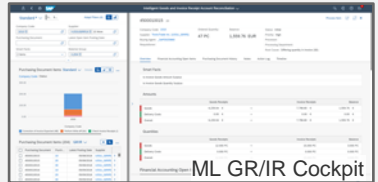
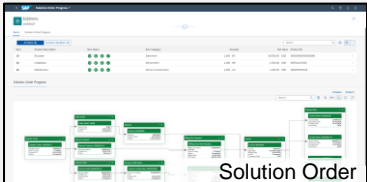
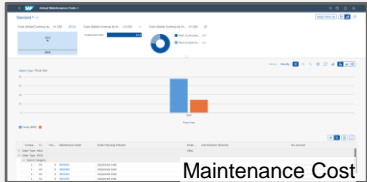

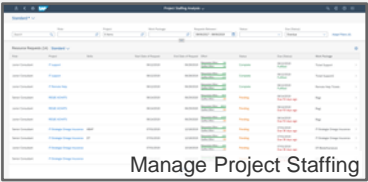


SAP S/4HANA Cloud Scope Highlights

The Most Comprehensive, Integrated and Intelligent Cloud ERP

<h3>Procurement</h3>  <ul style="list-style-type: none"> • Procurement of Direct Materials & Services • Supplier Management • Central Procurement 	<h3>Sales</h3>  <ul style="list-style-type: none"> • Sell from Stock • Sell Services • Rebates & Commissions • Convergent & External Billing 	<h3>Supply Chain</h3>  <ul style="list-style-type: none"> • Warehouse Outbound & Inbound Processing • Core Inventory Management • (Advanced) ATP Processing 	<h3>Manufacturing</h3>  <ul style="list-style-type: none"> • Material Requirements Planning with Demand Driven and/ or predictive MRP • Make to Stock & Make to Order • Quality Management 	<h3>R&D</h3>  <ul style="list-style-type: none"> • Product Compliance • Enterprise Portfolio & Project Mgmt. • Variant Configuration
---	---	---	--	--

SAP S/4HANA Cloud

<h3>Finance</h3>  <ul style="list-style-type: none"> • Accounting & Financial Close • Financial Operations • Cost Management • Treasury • Enterprise Risk & Compliance 	<h3>Service</h3>  <ul style="list-style-type: none"> • Sell, deliver, bill, and monitor a combination of physical goods and services as one solution offering 	<h3>Asset Mgmt.</h3>  <ul style="list-style-type: none"> • Resource scheduling for maintenance planner • Enhanced collaboration and review 	<h3>Cross Functions</h3>  <ul style="list-style-type: none"> • Master Data, Data Migration, Data Protection & Privacy, Information Lifecycle Management • Integration Capabilities • Legal Content Management 	<h3>Industry Capabilities</h3>  <ul style="list-style-type: none"> • Professional Services • Manufacturing • Mining Services • Public Sector • Higher Ed
--	---	---	---	--





SAP S/4HANA Cloud

Key benefits and values



Business Benefits

- S/4HANA scope incl. LOB and industry processes, supporting 20 industries*
- Cloud enabled Partner Add-Ons
- 43 Country/Region versions in 25 languages
- Pre-configured integration to other cloud solutions



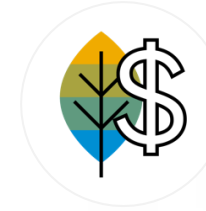
Strategic Benefits

- Lowest TCI
 - Fit to standard
 - Complete delivery of pre-activated business innovation scope
- Scalable platform
- Lowest TCO
- Fastest onboarding
- Fastest time to innovation
 - Monthly feature delivery and bi-yearly major upgrades



Technical Benefits

- Highest degree of automatization via Machine Learning and Robotic Process Automation
- Flexibility and Extensibility
 - Access to On Stack S/4HANA Extensibility Framework
 - Side-by-side and In-App extensions
 - Code enhancements via ABAP Environment*



Operational Benefits

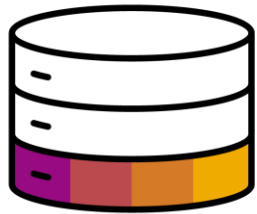
- Lowest TCO
- Native cloud infrastructure and cloud enablement (e.g. authorizations & access management, output management)
- Technical operations, upgrades, system maintenance, ...etc. done by SAP

*Planned Roadmap. Subject to change





Extending SAP S/4HANA Cloud Values with SAP Business Technology Platform



Business Benefits

- 1,800+ prebuilt integration packs
- 160+ connectors to SAP and third-party systems
- Over 100 pre-built Analytics content packages
- Industry & LOB content and process workflows



Technology Benefits

- Extend SAP S/4HANA Cloud to new users
- Modify or add new functionality quickly
- Extensions upgrade seamlessly
- Minimizes maintenance costs



Partner Ecosystem

- Access to 15,000 partners across 25 industries
- Partners digital content and business workflows
- Implementation best practices



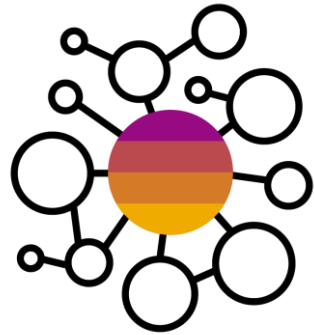
Cost Optimization

- Cloud credits for free
- Pay for the used services only



Transform to your Intelligent Enterprise

SAP Business Network

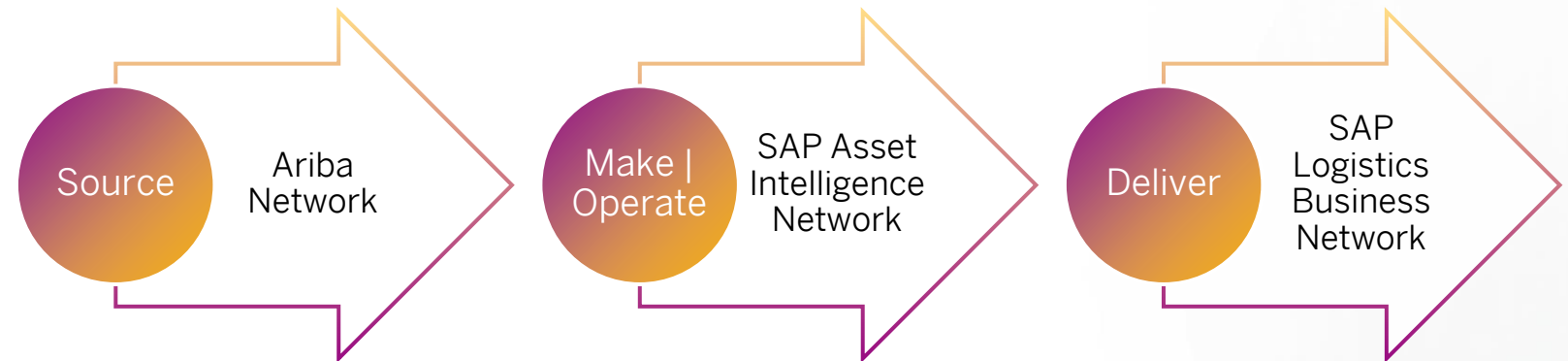


Connect your enterprise to the world's largest business network:



Expand your intelligent E2E business processes beyond your enterprise borders, by integrating into the world's largest business network

- Out-of-the-box integrations to partners forming a global network
- Provide unified, consistent experience and value for trading partners





Transform to your Intelligent Enterprise

SAP Ariba Network

Enterprise

Reduce contract leakage:
Increase savings.

Reduce inventory and increase visibility:
Free cash flow and improve cash-to-cash cycle.

Improve accuracy and speed:
Replace emails and spreadsheets with electronic collaboration

Reduce risks:
Use proactive insight to avoid shortages and meet forecasts.



Suppliers

Reduce inventory levels:
Increase order fill rates and inventory turns.

Deliver business insights:
Improve visibility into customer demand.

Increase productivity:
Eliminate manual processes and documents.

Improve customer relationships:
Simplify and accelerate onboarding.

Strengthen and simplify supplier collaboration

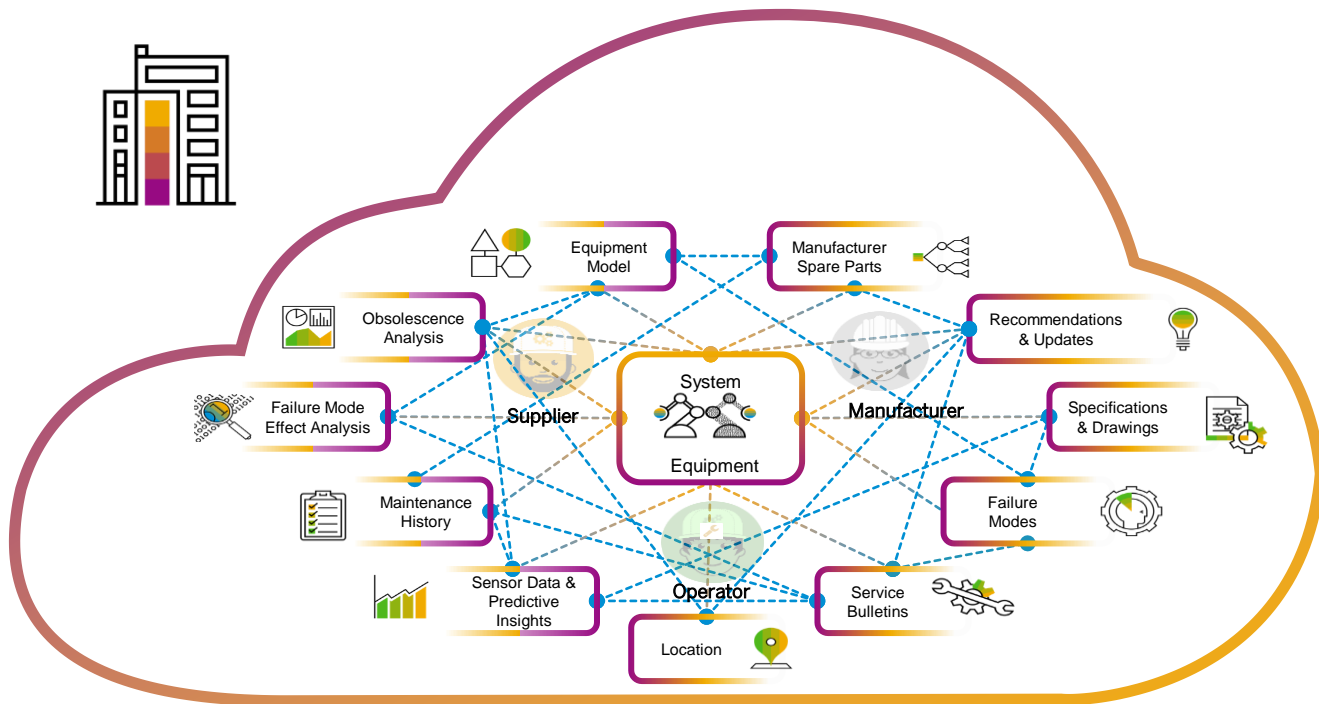
SAP provides a baseline configuration to get your SAP S/4HANA cloud system connected to the Ariba Network and configured





Transform to your Intelligent Enterprise

SAP Asset Intelligence Network



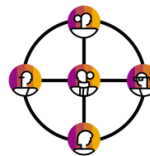
Asset business network for collaboration between manufacturers, suppliers, operators and service providers



One network channel for smooth electronic data handover from OEM or constructors to asset operators



Endorse asset data integrity and foremost improve operational performance with trusted data sources



Provides integrated maintenance collaboration between asset owner, OEM and service providers



Promotes new business models by allowing to sell equipment-as-a-service

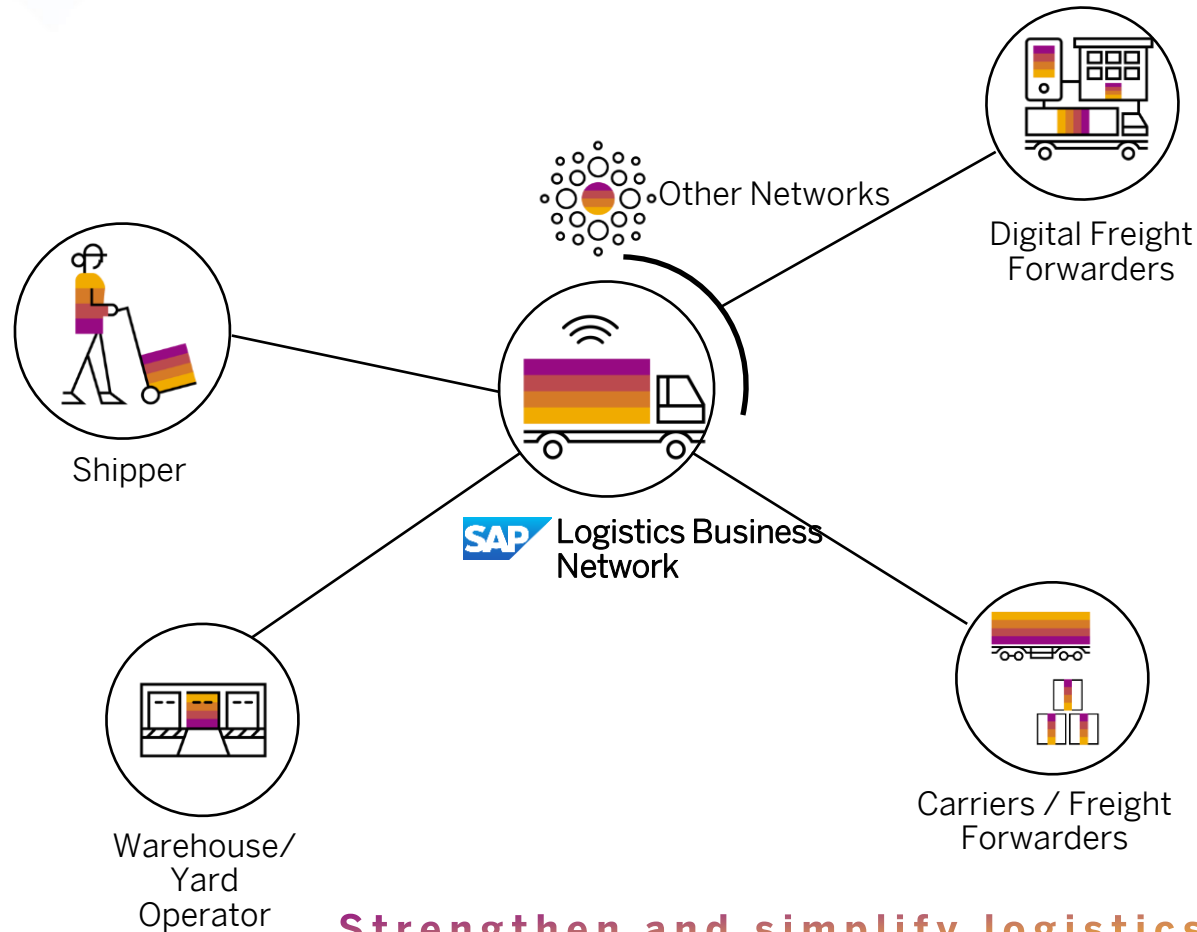


SAP provides a baseline configuration to get your SAP S/4HANA cloud system connected to the AIN Network and configured



Transform to your Intelligent Enterprise

SAP Logistics Business Network



Strengthen and simplify logistics service provider collaboration

Freight collaboration

Increase efficiency and resilience through standardized collaboration and insights

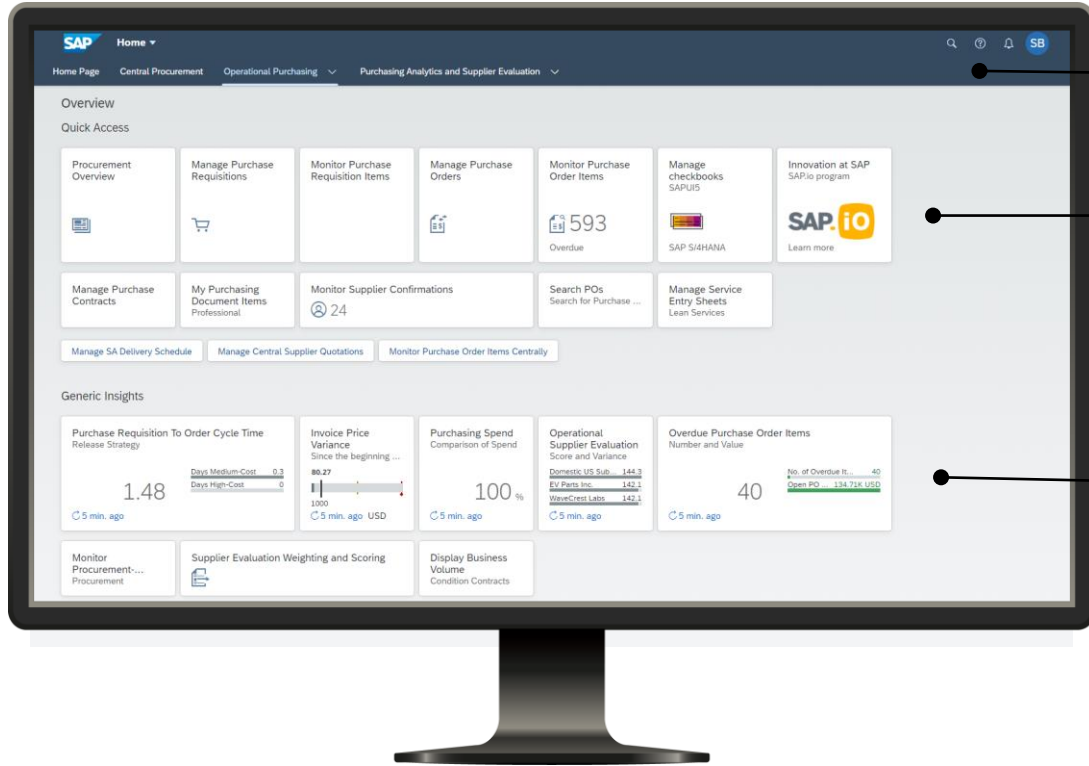
- Collaboratively manage appointments and gate activities for incoming and outgoing goods
- Connect with carriers fast and easily
- Transact with those on the end-to-end freight order cycle: tender loads, receive status updates, and settle
- Track freight order progress
- Increase reach and benefit from instant pricing & on-demand transportation through digital freight forwarders

Disclaimer: out-of-the-box integration with SAP S/4HANA cloud planned / mode coverage as per [roadmap](#)



SAP Launchpad service on SAP BTP

Access RISE with SAP Apps and others from one place



Notifications
User Assistance
Search

Custom apps
running on SAP
BTP

Integrated apps
from Business
Systems

Central Point of Access

- Personalized home page with relevant, role-based content
- Boost productivity with efficient access to important KPIs and live business data

Extensibility

- Easily customize and extend business processes
- Out-of-the-box integration of custom apps and extensions running on SAP BTP

Integrate Apps and Services

- Blend launchpad content from various provider systems
- Search across apps and all types of business objects with Enterprise Search
- Manage business tasks in one place
- Guided on-boarding and context sensitive help

RISE with SAP customers will get 1 user access license for each FUE



Employee Focused



Seamless User Experience



Efficient Operations

RISE WITH SAP Business Transformation as a Service

Transform to your Intelligent Enterprise

Infrastructure & Operations



Take your next step towards an intelligent enterprise:



Resilience and low TCO with infrastructure of choice

SAP data center

Hyperscaler Infrastructure*

Customer data center*



Scalability option based on the growth of your business



Technical operations excellence by SAP

Single point of contact

One set of SLAs (99.7%)

*valid for RISE with SAP S/4HANA Cloud, private edition



Learning & Adoption

Learning Hub*



The digital solution for SAP software skills



Build and maintain SAP software skills with online, collaborative, hands-on expert-led training



Designed for professional roles, like consultants, administrators, developers and those involved in SAP software implementation or deployment, to build solution proficiency in multiple product areas



24/7 anywhere, anytime access to an online social learning platform

SAP Enable Now**



Ensure ROI by driving adoption with a complete solution for corporate knowledge and change management.



In-application guidance and learning integrated in SAP LoB solutions (S4HC, Cloud ALM, Ariba (select modules)) and standard content available free of cost.



Onboard and empower users and employees with needed content, right in moment of need to ensure user efficiency & productivity, compliance and data quality.

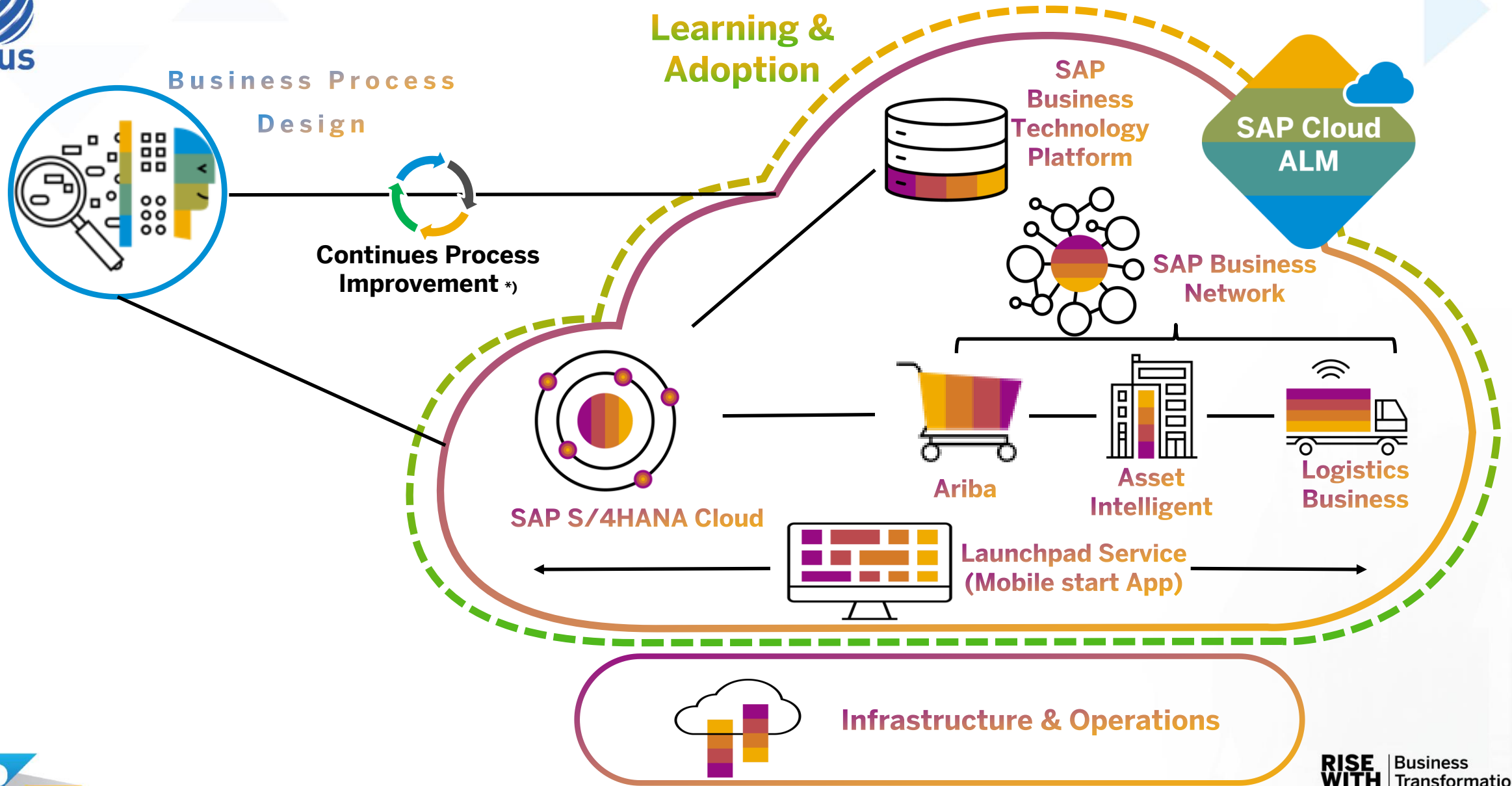


Bridge language barriers and meet global requirements with inbuilt translation capabilities and machine translation offering.

* Learning Hub is only available for an additional price

** The capability to edit or create custom content with SAP Enable Now is only available for an additional price





Manage and Drive your application

SAP Cloud Application Lifecycle Management

Gain transparency in SAP landscape, Automate operation aspects,
Avoid anomalies :



Accelerate Time-to-Market



- Work with SAP Activate content
- Control configuration activities
- Speed up testing
- Improve quality

Ensure Business Continuity



- Analyze risks
- Detect problems pro-actively
- Accelerate problem resolution
- Automate operations

Reduce Cost of Ownership



- Lower cost of implementation
- Lower cost of operation
- Avoid license/maintenance cost
- Ease traceability and governance



RISE with SAP: Powering Business Transformation

Establish consistent triple-line leadership

Seize Opportunities

Consistently grow with new digital business models and fully automated processes

Up to 20%

increase in service revenue from new business models

Up to 20%

reduction in revenue loss due to fulfillment issues

Up to 20%

reduction of customer churn

Define the New Standard

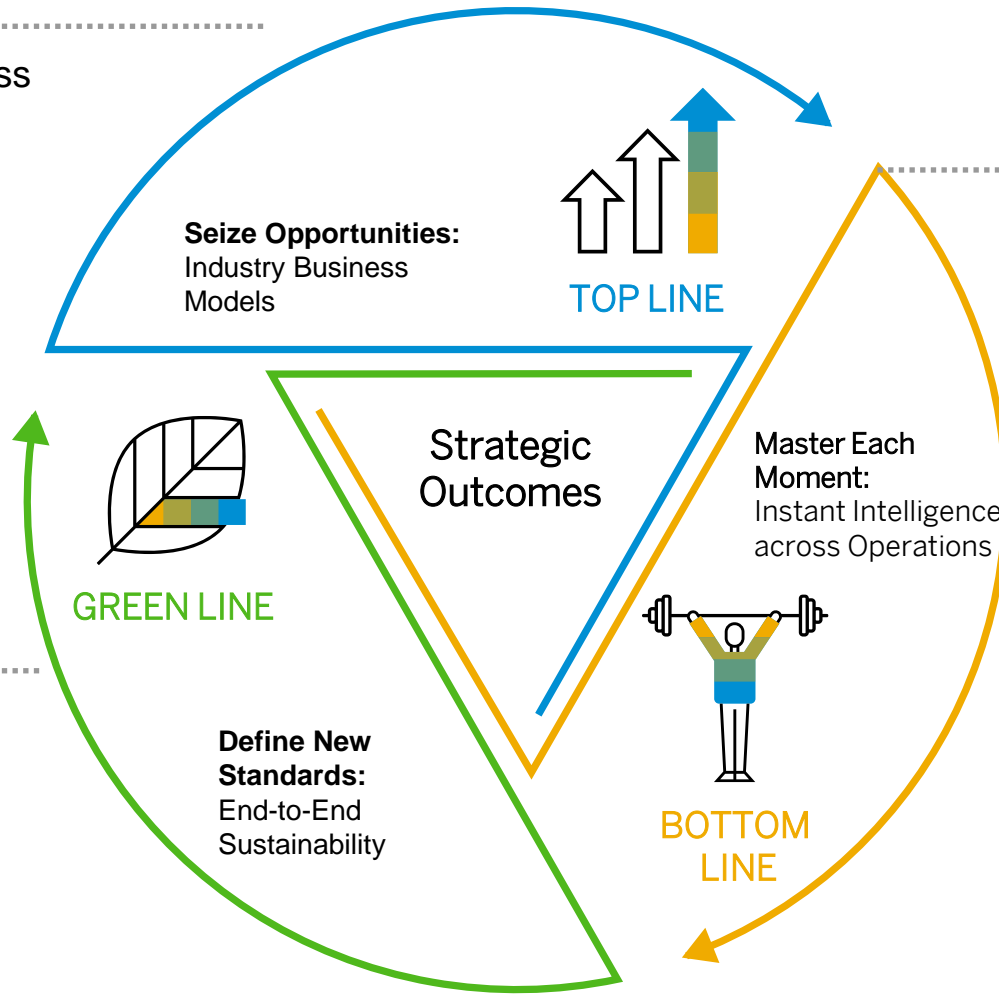
Consistently elevate sustainability standards with industry best practices

Up to 30%

improvement in environmental safety and compliance

Up to 10%

reduction in emissions cost



Master Each Moment

Consistently outperform with instant intelligence and actionable insights

Up to 20%

reduction in finance cost

Up to 10%

reduction inventory carrying cost

Up to 20%

increase in FTE productivity



Note: Benefits are conservative outside-in estimates of the benefits of moving from a traditional ERP system to enhanced SAP S/4HANA with line-of-business and cloud capabilities. As each enterprise is at a different level of maturity, our recommendation is that you work with SAP to determine the value case for your enterprise





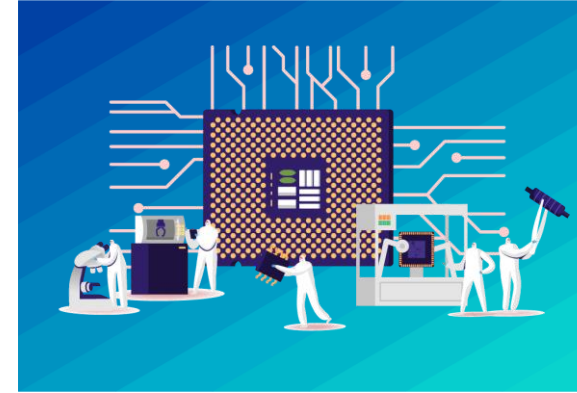
Find an Industry-specific Solution for Your Expanding Business Powered by NEXUS



Consumer Products



Automotive



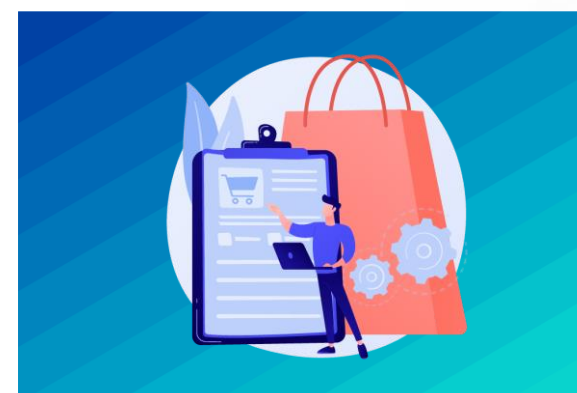
High Tech



Industrial Machinery and Components



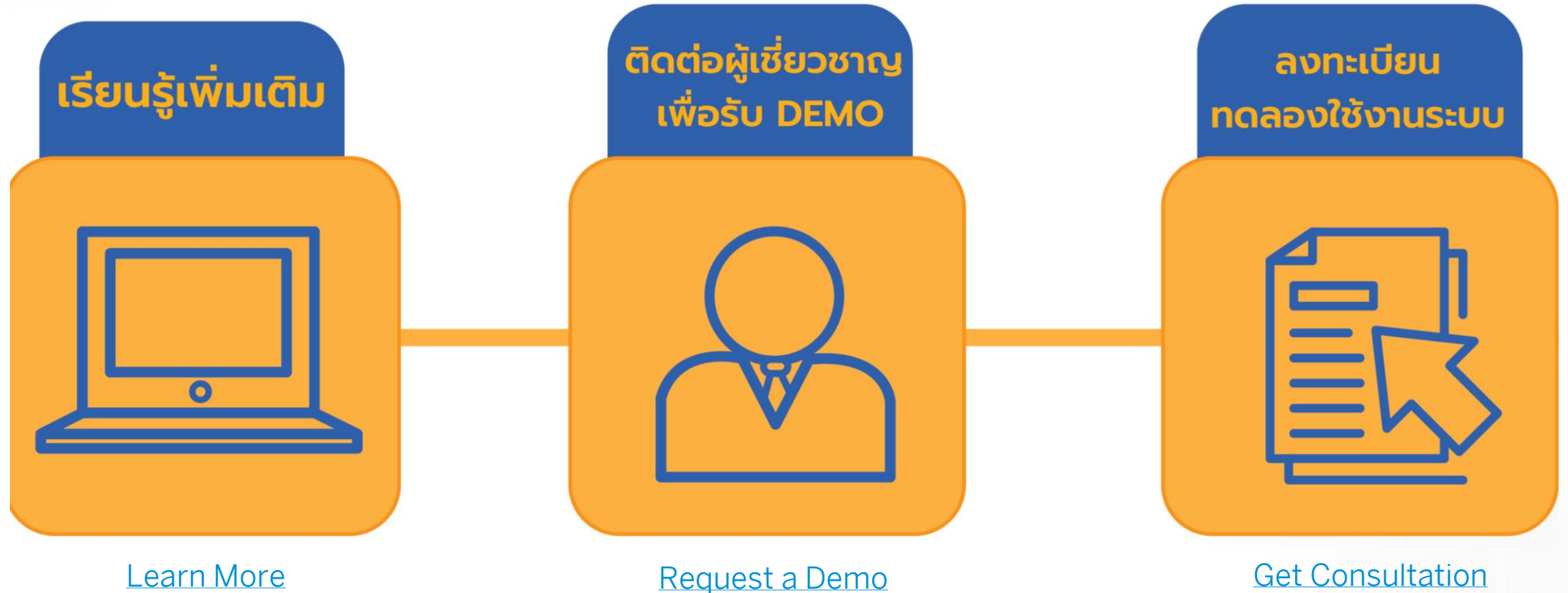
Chemical and Pharmaceutical



Consignment



Getting Started with the RISE with SAP



Discover recent Customer Stories:



[South City Group](#)



[Nice Apparel Group](#)



[HANA Microelectronics Public Co., Ltd.](#)



[S&P Syndicate Public Co., Ltd.](#)



[Home Product Center Public Co., Ltd.](#)



[Topbest Motor Sales Co., Ltd.](#)



Thank You

Wasana Khosa (Nong)
Business Development Manager
Nexus System Resources Co., Ltd

Phone: +66 2091 1900 Ext. 1985
Mobile: +66 632 251 155
Email: wasana.k@nexus-sr.com



NEXUS is an enterprise business solutions company with a proven track record in helping our customers digitally transform their business by integrating processes, technologies and people in the most seamless and cost-effective manner.

As a reseller of SAP solutions, we provide end-to-end services including business consulting, solution architecture design, project management and implementation, solution enhancements, and support and maintenance services to organizations running enterprise solutions as their strategic IT platform.

